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January 2019



Well so much for the Holidays and the end of another year. Now it's time to buckle down and see if you can fulfill all those New Year's resolutions. In my case, I know it's not possible so I'll just shine on them resolutions!

On the store front, thanks to all you people for keeping us alive. We had a few scares, a few oh-boys and a couple oh-shits. Really don't know how to sum up this past year. Started with the demise of a cannabis industry, then Tractor Supply coming to town, Nielsen's closing the Arcata store, and finally figuring out that we made it another year. Had a few more funerals to go to then I really wanted, but like me, we are all getting older.

Here and now, we are still holding fine on hay and grain prices. Amazingly the winter price increases have not shown up yet. Because of the turn down in cannabis, it's a little easier to get trucking right now. Hopefully this trucking situation hangs tough through April or early May making my life much easier. It's really nice when truckers call me looking for loads versus me calling them pleading for deck space.

We are trying to expand what we carry in the store and need your input. If there is something you get elsewhere or wish we would carry, please talk to Connie, Ryan, or Shannon. If we can get reasonable pricing and resell at a reasonable price we will try to pick it up. There are a lot of things that you, the customer ask for that we can't even come close to the prices offered by other stores. I'll tell you this and also tell you which competitor to go see.

Word from the valley is that the citrus is ready and we will be getting oranges, as well as more pomelos, and mandarins soon. In fact, as quick as we can get trucks down and back. So to everybody asking about oranges – they are on the way!

Gardeners and farmers, if you haven't limed your ground yet, think late January and February as being a good time. The idea is to let Mother Nature put the calcium in the ground with gentle rain. This works better than tilling it in. Tilling is a good way also just not as efficient as when Mother Nature does it. On this same note, a good shot of chicken manure pellets with the first spring tilling will make a huge difference in spring growth when we still have cold nights.

### **Points to Ponder:**

“In retrospect it becomes clear that hindsight is definitely overrated.” – Alfred E. Neuman

“I know you think you understand what you thought I said, but I’m not sure you realize that what you heard is not what I meant.” – Robert McCloskey

“People take different roads seeking fulfillment and happiness. Just because they’re not on your road doesn’t mean they’ve gotten lost.” – H. Jackson Brown, Jr.

### **Jokes:**

One morning Lena went in to wake Ole; to tell him it was time to get ready for church. He said, “I’m not going!”

“vhy not, Ole” said Lena.

“I’ll gif yew two reasons,” he said. “One, day don’t like me, and two, I don’t like dem.”

Lena replies, “vell, I’ll gif yew two reasons vhy yew need ta go to church: One, yew’re 59 years old, and two, yew’re da pastor!”



### **Monthly Special**

**15% OFF**

**Rain Gear & Muck Boots**



Also, come and join us on **January 24<sup>th</sup> 2019**

for a Tri Tip BBQ!

